

# Game Theory

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# Dynamic games of complete information

- Extensive form games
  - In the examples studied so far, players choose their actions simultaneously
  - Can the strategic form game model the situation in which the order in which players move influences the outcome of the game?
  - Recall strategic (normal) form game characterized by three elements:
    - The set of players:  $\{1, 2, \dots, I\}$  (finite set)
    - The pure strategy space for each player  $i$ :  $S_i$
    - Payoff (utility functions) for each profile of strategies:  $\mathbf{s} = (s_1, \dots, s_I)$

# Example: Cournot vs. Stackelberg equilibrium

- Actions: choices of output levels:  $q_1$  and  $q_2$
- **Cournot:** both players choose their actions simultaneously, i.e., try to simultaneously maximize their utility functions

– Example:

$$u_i(q_1, q_2) = [12 - (q_1 + q_2)]q_i \Rightarrow \begin{cases} \frac{\partial u_1(q_1, q_2)}{\partial q_1} = 0 \Rightarrow r_1(q_2) = 6 - \frac{q_2}{2} \\ \frac{\partial u_2(q_1, q_2)}{\partial q_2} = 0 \Rightarrow r_2(q_1) = 6 - \frac{q_1}{2} \end{cases}$$

- **Stackelberg:** player 1 chooses first, then player 2 observes the output  $q_1$ , and consequently chooses  $q_2$ 
  - Is it the same equilibrium?
  - For which player this game is more advantageous?

## Stackelberg equilibrium: cont.

- Player 2 sees  $q_1$ , computes  $r_2(q_1)$  in the same fashion as before
- Player 1: knows that player 2 will maximize its utility based on  $q_1$ , can compute  $r_2(q_1)$ , and then maximize its utility by appropriately selecting  $q_1$ .

$$u_i(q_1, q_2) = [12 - (q_1 + q_2)]q_i \Rightarrow \begin{cases} \frac{\partial u_2(q_1, q_2)}{\partial q_2} = 0 \Rightarrow r_2(q_1) = 6 - \frac{q_1}{2} \\ u_1(q_1, q_2) = q_1 \left( 6 - \frac{q_1}{2} \right) \\ \frac{\partial u_1(q_1)}{\partial q_1} = 0 \Rightarrow q_1^* = 6 \end{cases}$$

## Stackelberg equilibrium: cont

- The resulting equilibrium point:  $q^*_1=6$ ,  $q^*_2=3$ , with payoffs (18,9)
- Obtained by **backward induction**
- Cournot equilibrium:  $q^C_1=4$ ,  $q^C_2=4$ , with payoffs (16,16)
  
- Leader has the advantage
- Other possible equilibria?
- Maybe, but not credible: would rely on empty threats from player 2, to maintain a different level  $q_2$

# Extensive form games

- Stackelberg game (leader-follower) – example of a game in which players move sequentially and the order of the players' moves matters
- Multi-stage game
- Game of perfect information: exactly one player moves at a given stage, all the others have the one element choice: “do nothing”
- What is an extensive form game?

# Extensive form games

The extensive form of a game contains the following inf:

- The set of players  $i \in \mathbf{I}$
- The order of moves: **Game tree**
- The players' payoffs as a function of the previous moves
- What are the players choices when they move
- What each player knows when he makes its choice
- The probability distribution over any exogenous events

Exogenous events: moves by nature

# Characterizing previous moves: definitions and notations

- Multi-stage game:
  - Players move simultaneously at stage  $k$  (do not know the actions of their opponents for stage  $k$ )
  - Know all the actions chosen at previous stages:  $0, 1, 2, \dots, k-1$ .
  - Particular case: Stackelberg example (2 stage game) – at one stage just one player moves, the other one has action “do nothing”.

- At stage  $k$ ,  $i$ -th player chooses an action from the choice set  $A_i(\mathbf{h}^k)$

$\mathbf{h}^k = (\mathbf{a}^0, \mathbf{a}^1, \dots, \mathbf{a}^k)$  = the history at the end of stage  $k$

$\mathbf{a}^k = (a_1^k, a_2^k, \dots, a_I^k)$  = stage  $k$  strategy profile

Game begins at stage 0, with  $\mathbf{h}^0 = \emptyset$



# More notations



- $H^k$  = the set of all stage k histories
- $Z$  = the set of terminal histories

- Player's i payoff represented as

$$u_i : H^K \rightarrow R$$

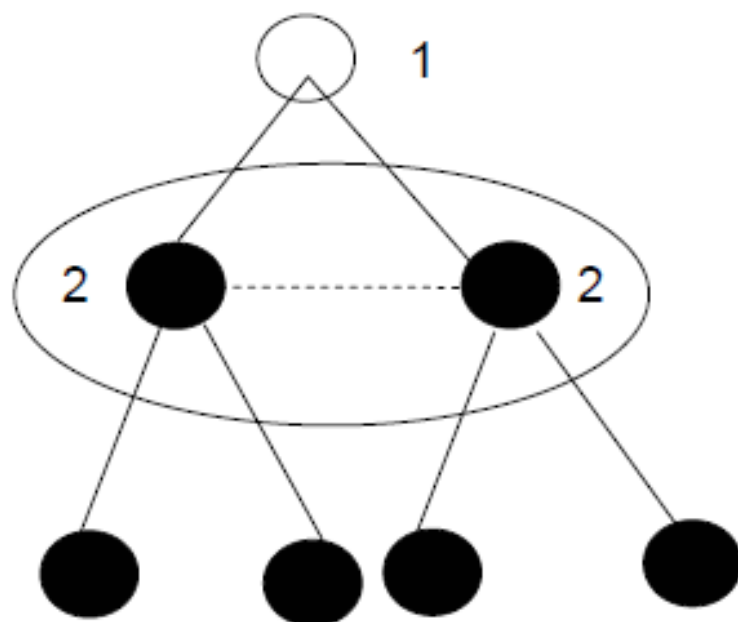
- For many applications: the payoff is additive over the game stages (weighted sum)
- Single stage payoffs for user i at stage k:  $g_i(a^k)$

# Game tree representation

- Components of a game tree
  - Vertices (nodes) – represent a particular history
    - Usually represented as 
    - Exception: node with no history (first stage) 
    - Labeled with the user id
  - Edges: correspond to the actions taken
    - Labeled with the action element
  - Simultaneous moves can also be modeled
  - When a node uncertain of past history (particular case is simultaneous moves, a dashed line unites its vertices for that stage. Sometimes this is represented also by encircling the vertices with an ellipse

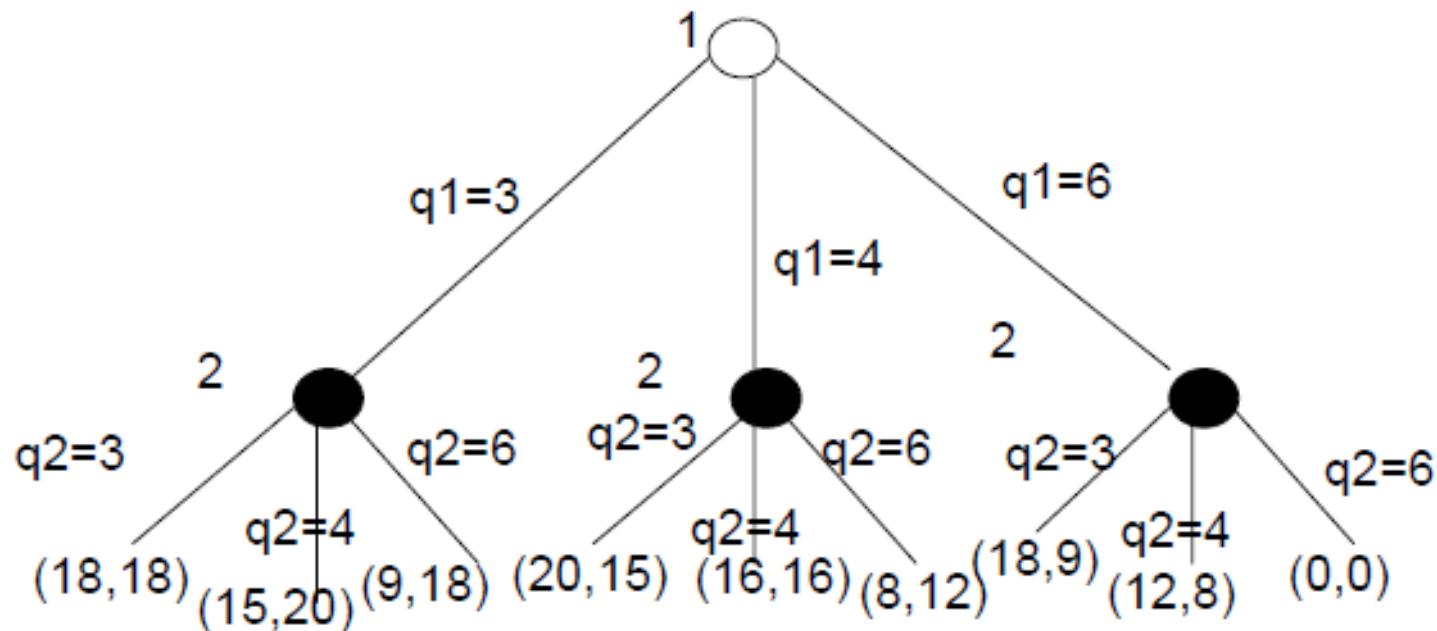
# Game tree representation – cont.

- Time progresses in one direction: typically from left to right, or top to bottom.

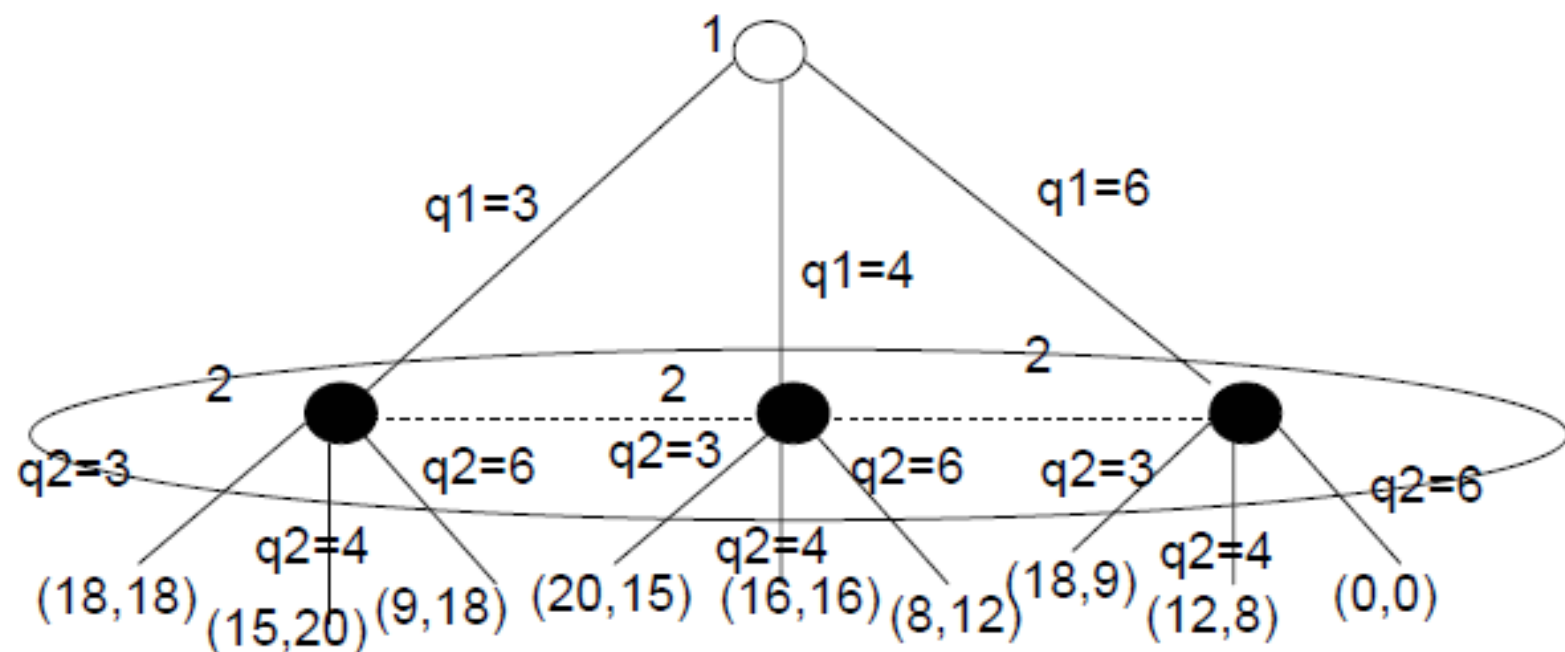


# Stackelberg game representation

- Simplifying assumption: each player has only three possible output levels: 3, 4, 6



# Cournot equivalent



- Is this representation unique?

# Strategies and equilibria for extensive form games

- $H_i$  = player  $i$  information sets
- $A_i = \bigcup_{h_i \in H_i} A(h_i)$  = set of all actions for player  $i$
- A pure strategy is a map

$$s_i : H_i \rightarrow A_i, \quad s_i(h_i) \in A(h_i), \quad \forall h_i \in H_i$$

- Player  $i$  pure strategy space, is the space of all  $s_i$
- The number of player's  $i$  pure strategy:

$$\#S_i = \prod_{h_i \in H_i} \#A(h_i)$$

- Path of  $s$  = information sets that are reached with positive probability
- Pure strategy Nash equilibrium: a strategy profile  $s^*$ , such that each player's  $i$  strategy ( $s_i^*$ ) maximizes his expected payoff, given the strategies of his opponents ( $s_{-i}^*$ )

# Stackelberg game example

- How many pure strategies for players?

